



EXECUTIVE SUMMARY OF BID EVALUATION REPORT

PROVISIONING OF A THREE (3) YEAR INTERNET SERVICES

NCS/RB/NPWR-02/2024

1. Scope of Contract:		PROVISIONING OF A THREE (3) YEAR INTERNET SERVICES	
2. Procurement Method used:		Restricted Bidding	
3. Date of invitation of Bids		05 December 2023	
4. Closing date for submission of bids		02 February 2024	
5. Date and place of opening of bids		02 February 2024 NamPower Head Office	
6. Number of bids received by closing date:		3	
7. Responsiveness of bids:			
BIDDER'S NAME	PRICING AT BID OPENING N\$	RESPONSIVE OR NOT RESPONSIVE (YES/NO)	REASONS WHY THE BID IS NOT RESPONSIVE
Paratus Telecommunication (Pty) Ltd Year 1 Year 2 Year 3 Total:	 N\$677,160.00 N\$972,600.00 N\$1,209,960.00 N\$2,859,720.00	No	<ul style="list-style-type: none"> • Certified copies of Juniper and Cisco Certificates of employed engineers: Only Cisco Certified Certificate are provided. • Certified copy of their Communications Regulatory Authority of Namibia (CRAN) Class Comprehensive Telecommunications Service Licence (Electronic Communications Service (ECS) and Electronic Communications Network Service. <p>CRAN Certificates provided not certified.</p> <ul style="list-style-type: none"> • Minimum of five (5) reference letters from the Clients (an Internet Service Providers (ISP) in Namibia rendered to Corporate Entities) clearly stating the contract period, scope of services rendered, contact details and should on the

			client's official letterhead No reference letter provided.
Mobile Telecommunication (Pty) Ltd (MTC) Year 1 Year 2 Year 3 Total:	N\$70,467.98 N\$104,690.25 N\$138,384.00 N\$313,542.91	Yes	
Telecom Namibia (Pty) Ltd Year 1 Year 2 Year 3 Total:	N\$2,821,968.00 N\$4,259,556.00 N\$6,331,896.00 N\$13,413,420.00	No	Bidder scored 61% for technical evaluation. Did not submit the following documents or meet the requirements as was detailed in the bidding document: - <u>Internet services provisioning to similar or bigger customers of 128mbps to 256mbps</u> : the Internet Service Provisioning table the bidder provided in the bid document indicated that only 2 customers are provisioned with 128mbps or more. - No Latency Guarantee proof/report in the bid document. - No Jitter guarantee proof/report in the bid document. - No Packet loss proof in the bid document. - No clear availability data provided in the bid document for the last year also indicating downtime. - Client cannot create custom reports in the reporting portal. - <u>A minimum of three (3) CCNA (Cisco Certified Network Associate)</u> : less than 3 CCNA certifications (evidence) provided in the bid document - No evidence that planned maintenance forms part of the 99.9% availability in the bid document. - No evidence that credit for poor performance will be provided as indicated under the detailed requirements or a



			<p>solution to the benefit of NamPower.</p> <ul style="list-style-type: none"> - No evidence provided in the bid document that the proposed response time for all issues is less or equal to 30 minutes. - No evidence provided in the bid document that the proposed resolution time for all issues is less than 4 hours.
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1. Price comparison for bids that are substantially responsive:

Name	A. Price at Bid Opening N\$	B. Bid Price after corrections	C. Price after Adjustments N\$	D. Price after Margin of Preference <i>[If applicable]</i>	Rank
Mobile Telecommunication (Pty) Ltd (MTC) Bid Price Year 1 Year 2 Year 3 Total Bid Price for 3 years (VAT incl.) Total Bid Price for 3 years (VAT Exl.)	Monthly (VAT Incl.) N\$70,467.98 N\$104,690.25 N\$138,384.00	Yearly (VAT Incl.) N\$845,615.76 N\$1,256,283.00 N\$1,660,616.16 N\$3,762,514.92 N\$3,271,752.00	-	-	1

2. Bidders selected for award:

Mobile Telecommunication (Pty) Ltd (MTC): N\$3,271,752.00 excluding VAT.